

Our investments

A diverse portfolio



Equities

72.4%



Fixed-income

25.1%



Unlisted real estate

2.4%



Unlisted renewable energy infrastructure

0.1%

9000

Companies

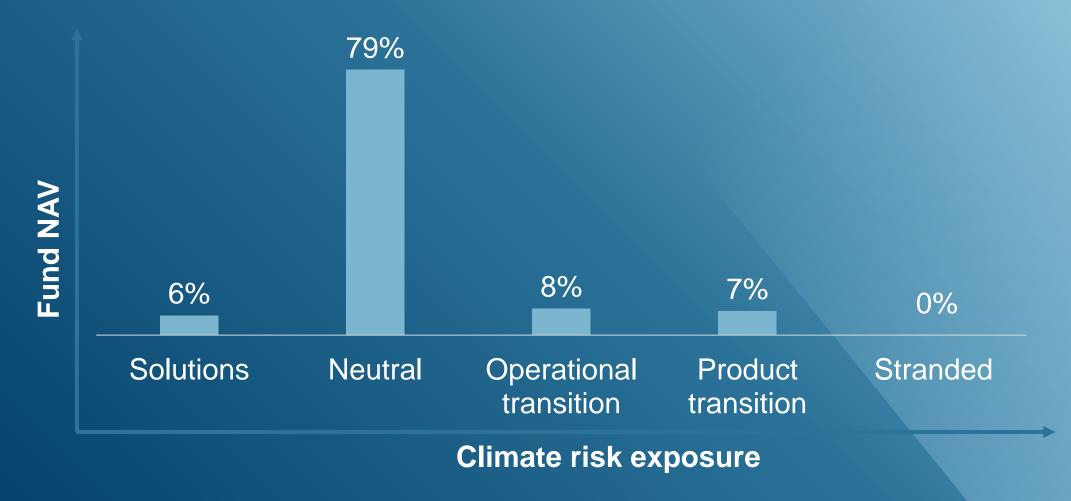
70

Countries

1.3%

Ownership of all listed companies in the world

Investing in the climate transition





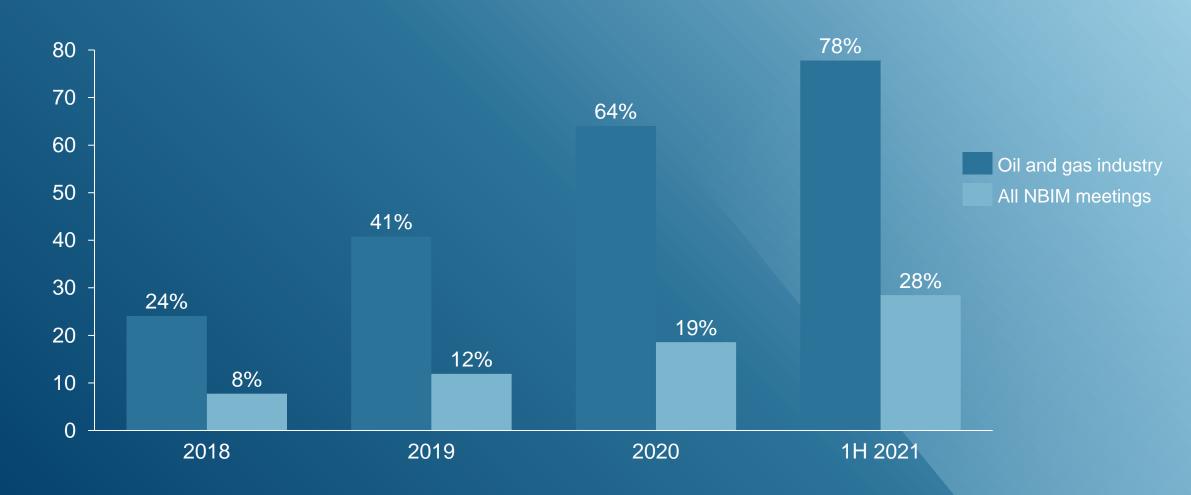
Setting expectations since 2009



- In line with the Paris Agreement
- Directed to boards
- Guidelines for our interaction with companies
- To support companies to manage risks and pursue opportunities

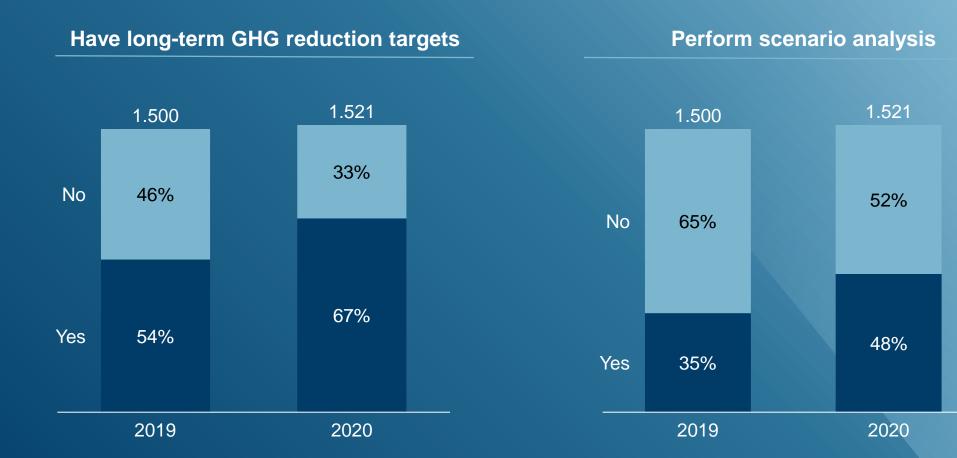
Increasing dialogues on climate

Share of company meetings climate is discussed



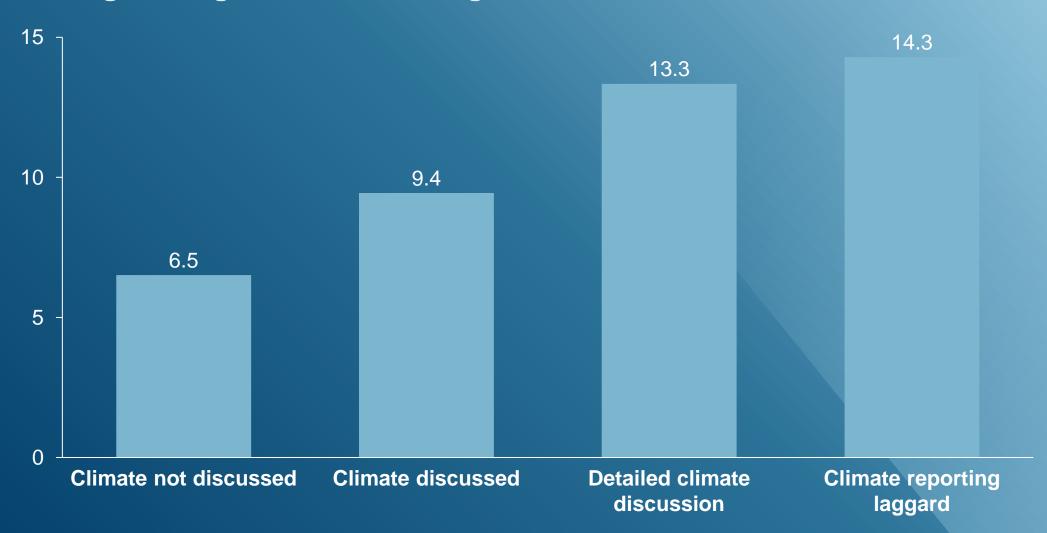
Companies taking action

Assessments of company reporting on climate



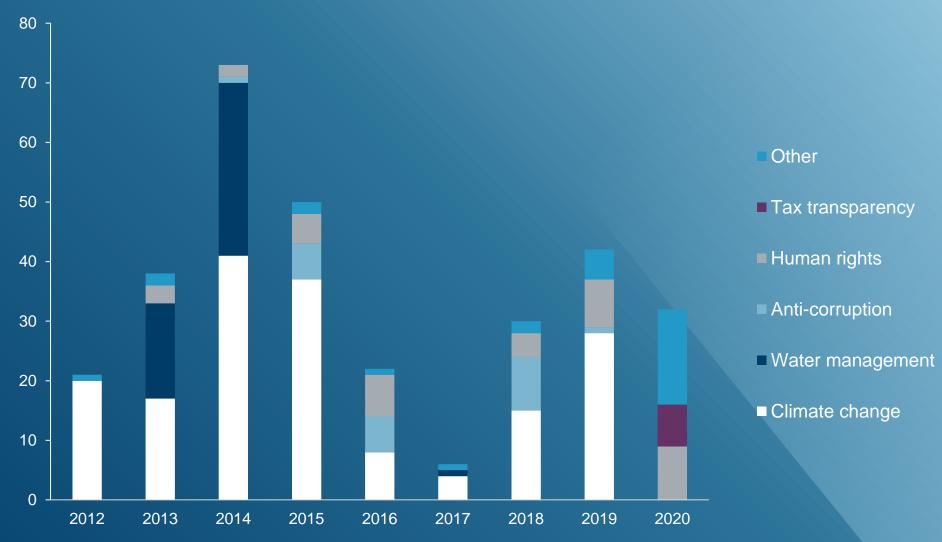
Engagement drives results

Average change in climate change score from 2019-2020



Risk-based divestments

We have divested from 170 companies due to climate-related risks



Our Oil and Gas investments



225
Companies

52%/30%/18% Mkt cap EUR/NAM/RoW

2.1%
Of all investments



Oil & Gas with poor TSR performance





- Commodity price declines
- Poor industry financial returns
- Energy transition risks and ESG
 - Questions about terminal value of a hydrocarbon business
 - ESG investing





Energy transition – investment approach

Integrating risks and opportunities

Risks

Falling demand for oil and gas

Opportunities

- Electrification
- Renewable fuels
- Clean hydrogen
- Carbon Capture



How companies can remain attractive

To us as investors

Disciplined approach to legacy hydrocarbon business

Pursue emission reduction targets linked to goals of the Paris Agreement

Invest in <u>profitable</u> low carbon businesses

Competitive shareholder distribution policy

Our ownership dialogue

In oil and gas









Navigating the climate transition

Active and responsible ownership



"Greening" companies could be attractive investments

Active ownership has a positive impact